

## Real Estate - Client Advocacy in Commercial Real Estate

**Provider:** Alaska Association of Realtors

**Length:** 3 Hours

**Cost:** \$35

**Cost Unit:** Cost of the entire program

**Website**

<http://alaskarealtors.theceshop.com/online-education/alaska/real-estate/broker-and-sales-license/continuing-education/course/client-advocacy-in-commercial-real-estate-2431-10710.html>

Client advocacy filters into every aspect of your real estate business, starting with the method you use to pursue new clients through your follow-up call after you have executed a transaction. This course takes the concept of advocacy and applies it to everyday actions in commercial real estate.

**Related Occupations**

Appraisers and Assessors of Real Estate  
Property, Real Estate, and Community Association Managers  
Real Estate Brokers  
Real Estate Sales Agents

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